



Postdoctoral researcher position in Economics, specializing in economic preferences, inequality and pro-social attitudes, real-world decision making and RCTs.

[HEC Paris](#) invites applications for a **fully funded postdoctoral position** in Economics, with the emphasis on **social preferences, especially inequality and fairness preferences, subjective beliefs and attitudes, and real-world decision making.**

The position is part of a research project [WIASSS](#) (What's Behind Inequality Attitudes: Stakeholders, Spectators, Subscribers) financed by the French National Research Agency ([ANR](#)) involving the HEC Paris-CNRS lab GREGHEC and the iRisk research group (CNRS, IÉSEG School of Management, Lille Économie Management). It will involve advanced research in behavioral decision-making concerning pro-social attitudes and in particular attitudes to fairness and inequality. The researcher will contribute to the development of new theoretical approaches to model and investigate inequality attitudes in a variety of contexts, and the design, implementation, and scientific dissemination of behavioral choice-based experimental and RCT studies.

QUALIFICATIONS & SKILLS

- Have (or be close to completing) a Ph.D. in **economics**.
- Possess **strong analytical skills** and a demonstrated commitment to **research excellence**.
- Strong understanding of approaches in **behavioral economics, social decision making, pro-social and / or inequality and fairness preferences** or related fields is an important advantage. Familiarity with the **economics of inequality** is appreciated.
- Full professional fluency in English is required. Prior knowledge of French is an advantage but not a necessity.
- Experience with data analysis and proficiency in relevant statistical software such as **R** and **Python**, or a clear willingness to acquire these skills. Programming skills are a plus.
- Familiarity with **experimental platforms** (o-tree, Qualtrics) appreciated.
- Experience in **experimental data collection, and conducting experimental and/or applied research using analytical and numerical methods** in at least one of the following areas:
 - **Behavioral / experimental economics**, preferably with a focus on decision-making involving social preferences
 - **Decision theory**, with a strong interest in the elicitation of economic primitives and their applications
 - **Randomized Controlled Trials (RCTs)** and/or **applied economics**

ACTIVITIES

The candidate will be expected to:

- Conduct theoretical and experimental research in behavioral decision-making
- Design and implement laboratory and/or online experiments
- Analyze quantitative data using appropriate econometric methods
- Develop and estimate behavioral and structural models
- Write and submit articles to leading international journals
- Present research at seminars and international conferences
- Collaborate with project partners

POSITION DETAILS

Start date: between March and October 2026.

Duration: 1.5 years, renewable up to 3 years.

Remuneration & Working conditions: HEC Paris standards, with Gross salary competitive with other European academic and research institutions.

Working context: The position is based at the HEC Paris campus in Jouy-en-Josas (Metropolitan Paris area); smart working will be possible after negotiation. The postdoctoral researcher will be affiliated with the [GREGHEC](#) laboratory (HEC Paris, CNRS, UMR 2959) and fully integrated into the scientific activities of the [Department of Economics and Decision Sciences](#) at HEC Paris, and particularly the Decision Sciences group. He / she will have access to the lab's research infrastructure and computing resources. He / she will also interact and be involved in activities of the [Sustainability & Organisations](#) Institute at HEC Paris.

RESEARCH ENVIRONMENT

Ranked #1 among business schools in Europe by the Financial Times, [HEC Paris](#) is globally recognized for its MBA and Executive Education programs and is distinguished by the excellence and relevance of its research in management. With more than 140 years of history, HEC Paris offers a comprehensive portfolio of programs, including Master's degrees, MBA, Executive MBA, PhD programs, executive education, as well as the TRIUM Global Executive MBA (New York, Paris, London).

[GREGHEC](#) (UMR CNRS 2959) is a leading [CNRS](#) research laboratory in economics and management hosted by HEC Paris, with strong international visibility in behavioral economics, decision theory, and experimental methods. *Inter alia*, the Decision Sciences group organises the D-TEA (Decisions-Theory, Experiments and Applications) workshop, one of the main yearly events in the Economic Decision Sciences.

The candidate will work with the [WIASSS](#) research team led by Prof. Brian Hill, in collaboration both with team members in HEC Paris and at IESEG School of Management.

APPLICATION PROCEDURE

Interested applicants are encouraged to apply at: <https://econjobmarket.org/positions/12316>.

Applications should consist of:

- Cover letter (max 2 pages)

- Curriculum vitæ
- Job market paper
- Marks from most recent degree
- Names, affiliations, email addresses and letters of recommendation from two referees

These files will be uploaded at the EconJobMarket address above.

Applications will be **reviewed upon receipt**. Reviews will continue until the position is filled.
Closing date for the receipt of applications: May 31, 2026.

For any queries, please write to wiaass@hec.fr.